

# MARIO DENNI

## PERSONAL DETAILS

---

Date of birth: 8<sup>th</sup> March 1977  
Place of birth: Nettuno, Rome, Italy  
Nationality: Italian

## ADDRESS

---

Berkeley Research Group - Brussels Office  
Rue Montoyer 47, 1000 Brussels  
 (+32) 455.185563  (+39) 320.4236309  
[mdenni@thinkbrg.com](mailto:mdenni@thinkbrg.com)  
[www.linkedin.com/in/mariodenni](http://www.linkedin.com/in/mariodenni)

## CURRENT APPOINTMENT

---

### BRG – Berkeley Research Group

Associate Director, since November 2023  
Advising clients in mergers, abuse of dominant position, and follow-on damages quantification.

## RESEARCH INTERESTS

---

Antitrust and Competition Economics; Industrial Economics; Applied Econometrics.

## PREVIOUS APPOINTMENTS

---

### The Brattle Group

Senior Associate, Jan to Nov 2023

### Italian Competition Authority

Economist, Dec 2007 to Dec 2022

#### **Positions held:**

Aug. 2020 to Dec. 2022: Deputy Head of Unit at the Manufacturing and Services Unit - DG Comp  
Sept. 2018 to Dec. 2022: Case handler at the Manufacturing and Services Unit - DG Comp  
Dec. 2013 to Sept. 2014: Member of Cabinet of the Secretary-General  
Dec. 2011 to Nov. 2013: Member of Cabinet of the President  
May 2010 to Dec. 2011: Case handler at the Pharmaceutical, Transport and Food Unit - DG Comp  
Dec. 2007 to May 2010: Member of Economic Evaluation Committee

#### **Main projects:**

Art. 102 Cases: A528-FBA Amazon (2021), A431-Ratiopharm/Pfizer (2012), A415-Saptec/Bayer (2011);  
Art. 101 Cases: I821-Affidamenti vari di servizi di vigilanza privata (2019);  
Mergers: C12183-Luxottica/Barberini (2019), C9812-Alitalia/AirOne (2012); C11608-Alitalia/WindJet (2012).

### European Commission - DG Competition

Sept. 2014 to Sept. 2018 - Seconded National Expert at Unit F1 - Antitrust: Transport, Post, and other services  
Involved in several priority projects of the Unit concerning competition restrictions in the hotel accommodation sectors (restrictions based on nationality/country of residence) and various competition issues in the rail and aviation sectors (competitive assessment of a code-share agreement and of several concerns in the airline ticket distribution).

## **Court-Appointed Expert**

In-Court Case of Coopta-Cooperative Teatrali Associate Società Consortile vs. Comune di Bari, Consiglio di Stato (Sezione Quinta), 18 April 2012, case No. 2256/2012

## **Italian National Institute of Statistics**

Oct. to Dec. 2007 - Consultant at Central Direction of Structural Economic Statistics  
*Statistical analysis of data on ICT usage and Ecommerce in enterprises (project leader: G. Giungato)*

## **Italian National Research Council**

Nov. 2006 to May 2007 - Consultant at Population and Public Policy Research Institute  
*Recognition of the different composite synthetic indicators of technological capabilities produced by leading specialized international organizations (project leader: prof. D. Archibugi)*

## **Italian National Institute of Statistics**

Sept. 2005 to June 2007 - Consultant at Central Direction of Structural Economic Statistics, Public and Private Institutions Statistics  
*Analysis of different aspects (ICTs usage, workloads, turnover, efficiency) of Italian Central and Local Governments (project leader: N. Zamaro)*

## **European Investment Bank**

Dec. 2004 to Jan. 2005 - Consultant at Projects Directorate, Telecommunication Division  
*Analysis of the prospects for telecom investment in developing countries (project leader: H. Gruber)*

## **European Investment Bank**

July to Sept. 2004 - Traineeship at Projects Directorate, Energy Oil and Gas Division  
*Econometric analysis of the relationship between crude oil and petroleum product prices (pl: G. Frewer)*

## **Italian National Institute of Statistics**

July to Sept. 2002 - Traineeship at Central Directorate of Structural Economic Statistics  
*Statistical analysis of the use of ICTs in Italian small firms (project leader: R. Monducci)*

## **EDUCATION**

---

### ***Ph.D. in Statistical Methods for Economics***

Nov. 2002 to Apr. 2007 - Department of Economics, Roma Tre University  
*Panel Data Models for the Diffusion of Broadband Technology (supervisor: prof. L. Pieraccini)*

### ***Master of Arts in Economics (mention de distinction)***

Sept. 2002 to Sept. 2003 - Université catholique de Louvain, Louvain-La-Neuve, Belgium  
*Capital-Skill Complementarity, Embodied Technological Progress, and Low-Skilled Unemployment (supervisor: prof. H. Sneessens)*

### ***Second-Level Master in Economics and Technology of Information Society***

Jan. 2002 to Sept. 2002 - Departments of Economics and Engineering, Roma Tre University

### ***Laurea in Economics and Business (summa cum laude)***

Sept. 1996 to June 2001 - Department of Economics, Roma Tre University  
*Public Policy in Network Economy (supervisor: prof. G.M. Rey)*

## **PUBLISHED PAPERS**

---

Arduini, Belotti, Denni, Giungato, Zanfei, 2010, *Technology Adoption and Innovation in Public Services. The Case of e-Government in Italy*, Information Economics and Policy, vol. 22(3), July, 257-275;

Archibugi, Denni, Filippetti, 2009, *The Technological Capabilities of Nations: The State of the Art of Synthetic Indicators*, Technological Forecasting and Social Change, vol. 76(7), 917-931;

- Archibugi, Filippetti, Denni, Crespi, 2009, *La Capacità Tecnologica delle Nazioni: Una Rassegna degli Indicatori Sintetici*, QA - Rivista dell'Associazione Rossi-Doria, vol. 2;
- Zanfei, Arduini, Belotti, Denni, Giungato, Reggi, 2009, *La diffusione dell'eGovernment nelle Amministrazioni Locali Italiane: un'Analisi Esplorativa*, Rassegna Economica, LXXII, 1, 215-232;
- Zanfei, Arduini, Belotti, Denni, Giungato, Reggi, 2008, *La Diffusione dell'eGovernment presso i Comuni Italiani. Il Ruolo dei Legami fra Servizi di Back e Front Office*, Economia dei Servizi, vol. 3;
- Arduini, Belotti, Zanfei, Giungato, Reggi, Denni, 2008, *L'Innovazione nelle Amministrazioni Pubbliche. Evidenza sulla Diffusione dell'eGovernment in Italia*, Economia e Politica Industriale, vol. 35(2), 1000-14;
- Gruber, Denni, 2007, *The Diffusion of Broadband Telecommunications: the Role of Competition*, Communications & Strategies, No.68: Vertical separation, 4th quarter.

---

## **WORKING PAPERS**

- Frewer, Denni, 2006, *New Evidence on the Relationship between Crude Oil and Petroleum Product Prices since 1990*, w.p. n. 2006-61, Department of Economics, Roma Tre University.

---

## **UNPUBLISHED PAPERS**

- Capital-Skill Complementarity, Embodied Technological Progress, and Low-Skilled Unemployment*, mimeo
- Tackling the Digital Divide in Developing Countries*, final report, EIB consultancy contract
- The Usage of new Information and Communication Technologies: is this a Possibility to Enhance the Competitiveness of Small Firms?*, final paper of the stage at ISTAT
- Public Policy in Network Economy*, Laurea degree final dissertation

---

## **PARTICIPATION IN RESEARCH PROJECTS**

### ***Organisation for Economic Co-operation and Development***

Involved in NESTI project on cross-country microdata analysis of innovation and productivity

### ***COTEC (Foundation for Technological Innovation)***

*2006 Innovation Report*

### ***University of Urbino "Carlo Bo"***

*The Diffusion of the Information and Communication Technologies in the Italian Public Sector (p.l.: A. Zanfei)*

### ***Italian National Institute of Statistics***

*The Use of the ICT in the Italian Local Public Administrations (project leader: G. Giungato)*

---

## **TEACHING EXPERIENCE**

### ***Exercises on Macroeconomics and Econometrics***

2006-2007; 2007-2008; 2008-2009; 2009-2010; 2010-2011 LUISS University (prof. G. Vallanti)

---

## **LANGUAGES**

English: C1; French: B2 (CEFR level)

---

## **COMPUTER SKILLS**

Eviews, Stata; Office.